

Rebel Road Project Consultant

Project Consultant

Our project Consultants are the heartbeat of our shop! Helping clients visualize, prioritize and create their classic vehicle is artwork all in itself. When our clients come in with worry, despair or hesitation from their journey of failed attempts at getting their classic back on the road, our Project Consultants JOB is to help bring that spark BACK! Are YOU ready to help get Classic Vehicles BACK ON THE ROAD!?

Job Summary:

Adequately create, and execute itemized classic vehicle estimates, in timely manners. Provide auto part knowledge in comparability, or incompatibility. Be able to communicate findings or proper suggestions to team members and customers. Follow up and maintain organization of customer parts, scheduling, and communication with shop team/management. Understanding the high level of value in each classic vehicle and respecting the customer's sentimental connection.

Responsibilities:

- **Customer Communication:** Provide updates to customers in a respectful and transparent manner. Conduct appointment reminders, schedule updates, project progression and invoice collections.
- **Estimate Building:** Efficiently and accurately build, adjust and modify estimates and invoices following company labor guide and estimate building protocols.
- **Shop Communication:** Connect with shop dealers and distributors. Build high quality relations with shop vendors.
- **Assess Vehicle:** Ability to assess vehicle upgrades, safety protocols, and compatible components, on the phone, and in person. Ensuring correct information is being relayed to customers, staff and vendors.
- **Part Sales/ Recommendations:** Ability to identify safety concerns, Vehicle modifications and sell the appropriate parts and labor associated with.
- **Parts:** Find adequate parts, replacement parts, or upgraded parts for vehicle specifications, or customer needs, based off shop protocols and trusted products.
- **Self-management, Time efficiency, Organization**
- **Learn Shop Software**

Key Performance Indicators:

- **Meet Billed vs Production hour KPI goals.** Individually and with the team.
- **Number of successful projects completed within a given timeframe.**
- **Team productivity and efficiency metrics.**
- **Employment Performance Requirements**

Requirements

- **Passion for Classic Cars:** Genuine interest in classic automobiles and their restoration.

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- **Mechanical Aptitude:** Basic understanding of automotive systems and components.
- **Attention to Detail:** Ability to work meticulously to achieve high-quality results.
- **Team Player:** Willingness to collaborate with colleagues and follow instructions from senior technicians.
- **Physical Stamina:** Capable of lifting heavy objects and working in various positions for extended periods.
- **Initiative and Eagerness to Learn:** Proactive attitude towards learning and improving skills in automotive restoration.

Company Culture:

- At Rebel Road Hot Rod Garage, we foster a culture of passion, safety, resilience, transparency, and excellence. Our team is comprised of individuals who share a deep love for classic cars and a commitment to preserving automotive history. We value collaboration, innovation, and continuous learning, and we strive to create a supportive and inclusive environment where every team member can thrive. As a leader within our organization, you will play a crucial role in upholding these values and inspiring others to excel.

Career Development Opportunities:

- Opportunities to advance into higher level consultant and possibly leadership roles within the company.
- Access to ongoing hands on training and professional development programs to enhance technical skills and leadership capabilities.
- Exposure to a variety of projects and techniques to broaden expertise in the classic automotive field.
- **Passion-Driven Environment:** Work in a supportive atmosphere among fellow enthusiasts.
- Networking opportunities within the automotive industry through participation in events and conferences.